

Message Text

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PAGE 01 STATE 146154
ORIGIN EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 TRSE-00
/036 R

DRAFTED BY EB/OA/AVP:JMROBERTS:PMA
APPROVED BY EB/OA/AVP:AJWHITE
EUR/WE:MCRAMERUS

-----128850 090914Z /12

R 082358Z JUN 78
FM SECSTATE WASHDC
TO AMEMBASSY VALLETTA

C O N F I D E N T I A L STATE 146154

E.O. 11652: GDS

TAGS: EAIR, EINV, BBAK, MT

SUBJECT: AERO-MARITIME

REF: VALLETTA 1600

1. DEPARTMENT OFFICER CONTACTED AERO-MARITIME AND
LEARNED THAT THIS ESTABLISHED, TWENTY YEAR OLD FIRM,
WHOSE SALES OF AVIATION AND MARITIME PRODUCTS AND
SERVICES EXCEEDED 60 MILLION DOLLARS LAST YEAR, IS
CONSIDERING MALTA AMONG OTHER LOCATIONS AS A SITE TO
ESTABLISH A HELICOPTER REPAIR FACILITY TO SERVICE
HELICOPTERS IN GENERAL AND IN PARTICULAR ALLISON ENGINES,
WHICH ARE US MADE HELICOPTER POWERPLANTS. (FYI: AERO-
MARITIME IS ALLISON ENGINES' EXCLUSIVE MIDDLE EAST/AFRICA
SALES AGENT).

2. BEGIN CONFIDENTIAL: AERO-MARITIME CONSIDERS THEMSELVES
IN THE OPENING ROUNDS OF DISCUSSION AND IS AWARE THAT
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AIR MALTA WANTS A "PIECE OF THE ACTION". AERO-MARITIME
PLANS TO RETURN TO MALTA NEXT WEEK FOR FURTHER DISCUSSIONS,
AND IF THEY'RE FAVORABLE, MAY SUBMIT A PROPOSAL TO
ESTABLISH A WHOLLY OWNED SUBSIDIARY IN MALTA. AERO-
MARITIME CHARACTERIZED MALTA AS THE BEST, BUT NOT THE
ONLY PROSPECT THEY HAVE IN MIND.

3. AERO-MARITIME PLANS TO PAY A COURTESY CALL TO EMBASSY FOLLOWING THEIR DISCUSSIONS NEXT WEEK. IN THE INTERIM, THEY REQUEST EMBASSY COMMERCIAL OFFICER NOT DISCLOSE THEIR ASSESSMENT OF MALTA AS A GOOD SITE NOR WHAT THEY ARE CONTEMPLATING WILL CONSTITUTE THEIR PROPOSAL IF THE TALKS ARE ENCOURAGING. END CONFIDENTIAL.
VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
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Current Classification: UNCLASSIFIED
Concepts: EQUIPMENT, INVESTMENTS, HELICOPTERS
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Decaption Date: 01 jan 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Date: 20 Mar 2014
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Disposition Reason:
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ISecure: 1
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Litigation Codes:
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